EXHIBIT C

1

86KUGENC UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK 2 3 4 GENOA COLOR TECHNOLOGIES, LTD., Plaintiff, 4 07 CV 6233(PKC) 5 5 SAMSUNG ELECTRONICS AMERICA, INC., MITSUBISHI ELECTRIC CORP., MITSUBISHI ELECTRIC US HOLDINGS, INC., MITSUBISH ELECTRIC AND 7 8 ELECTRONICS USA, INC., MITSUBISHI DIGITAL ELECTRONICS AMERICA, INC., 8 SAMSUN ELECTRONICS CO. LTD., 9 9 Defendants. 10 -----X New York, N.Y. June 20, 2008 10 11 10:00 a.m. 11 Before: 12 12 HON. P. KEVIN CASTEL 13 13 14 District Judge 14 **APPEARANCES** 15 15 PEARL COHEN ZEDEK & LATZER, LLP 16 Attorneys for Plaintiff 16 LEE A. ĞOLDBERG 17 17 LAHIVE & COCKFIELD, LLP Attorneys for Plaintiff BY: SIBLEY P. REPPERT 18 18 19 19 20 MORRISON & FOERSTER LLP Attorneys for Mitsubishi Defendants VINCENT J. BELUSKO 20 21 ADAM LAVIER 21 22 22 COVINGTON & BURLING 23 Attorneys for Samsung Defendants 23 RI CHARD RAI NEY 24 BRIAN BIELUCH 25 SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

86KI

2

5 6

8

86KUGENC

(Case called)
THE COURT: I have been traveling in related fields of late. I will just state for the record that I have an ongoing jury trial in the arena of a high pressure mercury vapor discharge lamp which, looking at the papers here, I suspect could be used as a light source in the patent at issue. I just say that so that you know it has been on my mind of late and indeed, that trial, the testimony in that case has been concluded, and we will have closing arguments and jury Page 1

10 instructions on Tuesday next. 11 So let me go through, for the record, with what I have received and then you can tell me what if anything I am 12 13 missing. I have the defendants' joint claim construction brief. I have the declaration of James Shanley in support of 14 15 defendants' joint claim construction brief. 16 I have the tutorial DVD submitted by defendants which 17 18 I have reviewed. I have the Samsung defendants' claim construction 19 20 surreply brief. 21 I have a supplemental declaration of Brian Bieluch, a supplemental declaration of James F. Shanley.

I have from the plaintiff, plaintiff's claim construction brief, the declaration of Louis D. Silverstein, a reply claim construction brief from the plaintiff.

SOUTHERN DISTRICT REPORTERS, P.C. 22 23 24 25

(212) 805-0300

86KUGENC

And this morning I received a stand alone copy of the patent in issue, a stand alone copy of Genoa's proposed claim construction.

3

4

I don't know that I have an updated joint claim construction chart.

And I have what appears to be slides or materials from a PowerPoint that the plaintiff proposes to use.

And I left out the declaration of Brian Bieluch in support of defendants' joint claim construction.

What have I omitted from the recitation? MR. REPPERT: There is a supplemental de

There is a supplemental declaration of Dr. Silverstein. We have an extra copy.

THE COURT: Bear with me for one second.

You know why I didn't mention it, my copy of it is stapled to the reply claim construction brief. I have it.
MR. REPPERT: That's everything.

That's everything. Same question for the defendants. THE COURT: MR. BELUSKO: I believe that's everything.

MR. RAINEY: I think that's right, your Honor.
THE COURT: Let me hear from Mr. Reppert and then hear
from the defendants as to what you propose to do today.
MR. REPPERT: What I propose to do is to provide a
presentation -- we did it yesterday, it is about an hour and 15 minutes. I will start out myself and then bring up Mr. Silverstein. And we will certainly talk it through SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

86KUGENC

together to try to educate you. And it will cover, essentially, what we believe the background of the technology is, what they were intending, the problem they were addressing, how they addressed it, what they invented and then how that informs the claim construction issue. We will argue specifically to support the construction that we urge the Court to adopt.

THE COURT: What do the defendants propose to do?

MR. BELUSKO: Your Honor, we are going to split our
presentation, but in terms of that presentation, if Dr. Silverstein is going to be sworn and testify, then there may be some brief cross that we may want to do of him. But in terms of our presentation, it will be primarily a PowerPoint presentation with argument of counsel, both Mr. Rainey and Page 2

우

234567

8 9

10 11

13

14

15

17

18

24 25

2

5

8

10

11 12

13 14

mysel f. THE COURT: Let me get something out on the table in I had a fair amount of letter briefing by the this case. parties trumpeting the fact that the defendants had sought inter partes re-examination before the U.S. PTO, and the defendants asked for a stay in that regard.

And I heard the parties fully on that, and I denied And I denied that application, in my view, that application. for very good reason, the fact that a party is seeking inter

partes re-examination and expresses great optimism and cites to me all sorts of statistical odds that the U.S. PTO will look SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

86KUGENC

favorably on things, I did not find terribly impressive as weighed against what was already and what is already a pending patent infringement action with a discovery date not out in the vast distant future.

So I comfortably denied the stay after looking at the factors cited to me by the parties, most notably, those cited by the district court in eSoft, indicating that this was an issue I would revisit and specifically noting the juncture of the close of discovery as a good juncture to reconsider the issue, what harm could arise from allowing discovery to go forward in the interim.

Now I have the May 2, 2008 order granting inter partes re-examination. The fact that there is an order granting inter partes re-examination, I guess I knew that when I saw you in early May -- I certainly had not read a copy. Whether I physically had it somewhere in a file a copy or not or whether it was handed to me at the conference, I don't know. But I think that the conference was in early May, and this is dated May 2. I think that we were together May 9, is that accurate?

MR. BELUSKO: That is my recollection, your Honor. THE COURT: In any event, the fact of re-examination was granted, simply, a statement that defendants' estimations of the odds of re-examination being granted proved to be correct. And so even knowing the fact that an order had been entered did not immediately strike me as altering the mix.

SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

86KUGENC

But now I have had a chance to examine the order and, specifically, I now see that with regard to seven items of prior art, the patent examiner -- and I guess he has two conferrees, and I don't quite know that I exactly know what that means -- has described with particularity in the order why and how there is a question in the examiner's mind as to whether seven of eight prior art references render the patent either anticipated or obvious.

And while I don't know that I can say this as to every case, I see, for example, with regard to the Kagawa reference -- actually, I may have misdescribed it. In the case of Kagawa, there is an anticipation as to claims 1 through 10. There is an obvious argument as to eight claims. And, really, we are talking about, I guess, four items of prior art but in the case of Kagawa, it was not previously considered or addressed during the prior examination. That appears also to be true with regard to Poradish.

Now, I don't know whether it is true as to the other references or not. Are they true as to the other references? Page 3

오

86KUGENC. txt Were they cited to the patent examiner? MR. REPPERT: If I could respond? THE COURT: Let me just finish.

The point I am making is that, having reviewed the work of the patent examiner, there is now a question in my mind as to whether the occasion of the May order is a reason why I SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

7

86KUGENC

20

21

10

11

12 13 14

15 16 17

18

19

20

21

23

24 25

8

10 11

12

13

15

16

17

23

우

should now consider a stay.

Now, considering a stay doesn't mean that I can't hear arguments on claim construction. It doesn't mean I shouldn't rule on claim construction. I don't know. Maybe I should rule on claim construction. Maybe I should just hear the parties today but not rule on claim construction lest we have two captains sailing the ship at the same time, but I lay this out on the table.

Mr. Reppert. MR. REPPERT: All they have done is gotten through the Nothing else has changed. It was no big surprise that gate. they got through the gate. It would have been surprising if they didn't get through the gate considering how they presented -- the rather skewed way they did present the evidence that they presented to the Patent Office in requesting the examination. We are confident that when this issue finally gets addressed, and it has not been addressed other than in a superficial fashion, an initial look-see by the Patent Office -

THE COURT: Let me just slow you down a little bit on

that.

There are different standards that apply and that goes for judges and Patent Offices and others. If someone comes in and simply makes the right allegations, a complaint often will withstand a 12(b)(6) motion. The court accepts the allegations SOÙTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

8

86KUGENC

as true. You have alleged the elements of a cause of action for negligence, come on in, the water is fine, you have a cause of action for negligence.

Quite frankly, due to my own inexperience, I thought that might have been what a patent examiner did with a re-examination application. Was a fee paid? Was the right boxes checked? Have you asserted the right allegations? You have? Come on in. Your re-examination proceeding is pending.

But I am reading this quite differently than that, that there is a patent examiner who has looked at this and is saying that there is a new question which he has concluded is

Now, we can debate what "substantial" means, but substantial. it is a merits look, no?

MR. REPPERT: Procedurally, the Patent Office has not issued an office action to which a response is appropriate from This is a first stage. They basically made us at this point. They are getting through the gate. This is a first look-see. my initial view as to why they are getting through the gate.

And they have not addressed in any way, really, the merits in any detail. They have not really seen our position on these.

We have already provided to the Court an initial

declaration from Dr. Silverstein related to the invalidity And that was filed back in like February or March. And we addressed in there the Kagawa reference, the Poradish Page 4

86KUGENC. txt reference -- all of the other ones. SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

25

234567

9 10

11 12 13

14

15

16

17 18 19

20

21 22

23 24

25

8

10

11

12

13

14 15

17

18 19 20

21

86KUGENC

And I can actually explain right now, if you want me to get into it, why Kagawa is not an anticipatory reference. It is actually a declaration by Dr. Silverstein, and I am glad to put him on the stand and do a validity analysis right now, a preliminary showing that we are actually going to prevail.

THE COURT: So should I find the patent valid and

9

10

11

trump the Patent Office on this one?

MR. REPPERT: Yes.

THE COURT: This morning, in fact?

MR. REPPERT: There is a procedure to be followed in the examination. And it may be that eventually we are all aiming for the same Court of Appeals here down the road if something doesn't happen here or whatever else, but for the same reasons we discussed before, there are a lot of considerations relating to the nature of the parties and their situations and the advanced status of the case why it doesn't

make sense to stop the train at this point.

The amount of delay that will occur if we have to put everything on hold is very substantial and that is going to have an extremely deleterious effect on my client. actually, the president of Genoa is here today and he can explain it to you in person. So that argument remains the Nothing has been decided that means anything yet by the Patent Office. What you see in front of you is not in way a determination that the patent is invalid. SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

7

86KUGENC

THE COURT: It is certainly not that.

MR. REPPERT: It is way early in the process. It takes a long time to go through this. There are office actions These Patent Office procedures are like a very and responses.

slow dance and they take forever.

THE COURT: Let's just break this down.

I am going to give you all the time you want, so
please humor me on my interruptions. At the end, I will ask you if there is anything else you want to say. But let me ask you at this point to address what happens next. So there's an When do you make your submissions? order.

MR. REPPERT: After they provide their first office We don't know when that would be. That could be six months from now or more. They were provided an office action, the standard way this dialog happens at the Patent Office is that we respond.

THE COURT: This proceeding was commenced or originally filed in February '08? MR. REPPERT: Right.

THE COURT: I must say, everybody in this case, as far as I am concerned, has acted with the utmost of good faith. have taken everything everybody has said at face value and none of us, when we take our crystal balls, know what is going to happen next. That just goes without saying. So any counsel in this case making a prediction, I don't hold them to the SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

2

86KUGENC

contours of the prediction. But I certainly recall -- correct me if I am wrong -- that when we got together in March and I denied the stay application, I was then under the impression that it was going to take months, forever, before we were ever going to hear anything from the Patent Office. And, quite frankly, I don't know what the right word is, I guess the word is, I was somewhat impressed at this detailed order analyzing the prior art, not with great precision but at least concluding a substantial question being in issue so soon.

Did that surprise you?

MR. REPPERT: No. They have to decide whether to accept re-examination.

THE COURT: By when?

MR. REPPERT: On their own good schedule.
This is just the first step of saying, you can get in the door. Now you go through the process. It doesn't really mean anything beyond that.

THE COURT: Were they required to act so quickly on the order which they issued? Were they under a time constraint?

MR. REPPERT: Not that I know of. I am actually a litigator -- my understanding is no.

The next step, the actual argument in front of the Patent Office is an extended process that starts with them coming up with an office action and our responding to it, and SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

12

13

86KUGENC

2

3

6

8

10

11 12

13

15 16 17

18 19 20

21 22

23

24

25

that's where we present our argument, and that is a way down the road.

THE COURT: What is the meaning of the order they have entered?

MR. REPPERT: It just means that they granted re-examination. That's it. It has no other effect.

THE COURT: What kind of office action do you

anti ci pate?

The examiner will review this art and MR. REPPERT: then decide whether the examiner believes that whether the patent -- he is going to make a decision whether, in light of that art, the patent should have been granted or not. And he is going to make some statements about various claims probably.

And then at that point -- these office actions are this is what happens in the patent, and then you respond and you go back and forth. And it take as long time for this to happen. Every patent application goes through this process of getting office actions and responding to them. And it is quite a long and slow dance. That's how the system works. It takes

years to get through this process.

In the meantime, we will have an opportunity to explain our positions which we have not yet been able to do. At this point it is like a grand jury situation. They have The Patent Office said OK, it looks reasonable made a pitch. We should reopen the file.

SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

86KUGENC

That's where we are now. It doesn't say that they have made any decisions. They have determined that their position is not frivolous, that there is a substantial issue

raised by this art.
We don't think that they understand the invalidity Page 6

우

16

17 18

8

10

23

25

case very well, basically, and I would be glad to explain to you why in fact Kagawa is not anticipatory.

THE COURT: I understand the argument. I do understand we all have to approach all of this with humility. And it may be that they don't understand the prior art references. I get that. That is why there are multi-tiers in this process. That's why we have patent jury trials at times. That is why courts decide issues of invalidity and the

decisions get reviewed on appeal. Certainly at this stage of the game, we don't have any finding on the validity of any claim. No question about that.

But I go back to what I said about 12(b)(6) motions, that a denial of a 12(b)(6) motion, I guess, it is not an implausible claim. It states a claim upon which relief may be granted, but it is certainly not an examination of whether or not there is heft or merit to the facts that support the claim. But here -- is it a three-examiner panel that looked at this?

MR. REPPERT: Initially. Procedurally, it is the same

situation. There is no notion to dismiss, but there -THE COURT: Is the better analogy a preliminary
SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

86KUGENC

injunction motion?

MR. REPPERT: Could be in the sense that you say -- I don't think that they are making a determination of the likelihood of success, maybe somewhere between. It is more than just a casual look-see to see whether you have a human being in front of you, stand up and walk. It is an easy test on 12(b)(6), but it is not the same thing as evaluating in great detail who is going to win. And they haven't heard our arguments and at least in the preliminary injunction you have the parties arguing the case and presenting the evidence, and here you don't have it.

THE COURT: I think that you are right, Mr. Reppert.

I don't think that it is anything that strong.

MR. REPPERT: So we have an initial salvo from them that convinced the bureaucrats to say, OK, we will take another look at it. There is enough of an issue raised by this prior art, that we should take a look at it. That is their statutory requirement. That's all it is. Now the games are going to start. What they say doesn't have any weight on anything down the road. The examiner has to go through the process of what to do in the way of an office action, by the way of response and then we are on the road. Nothing has changed in terms of the equities of the situation as to why this case should go forward.

In terms of merits, we would be glad to make, if you SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

86KUGENC

were interested, a preliminary showing of why the patent is valid. I would be happy to do that right now. I would be happy to do that.

happy to do that.

THE COURT: A question I have for you is: Is one of the outcomes of this process a narrowing of a claim? In other words, do you walk away with a patent but you walk away with a patent with claims that look a little different?

MR. REPPERT: That sometimes happens in re-examination proceedings, but it doesn't always happen that way. It could happen. That's what happens in the process of dialogue in some Page 7

cases with the Patent Office. They say, you have to resubmit it on this form and it is OK, or something like that.

That could happen, but it may well not happen. stick to our guns and say these claims, as they exist now, are not invalid of the prior art, and we could convince them that's right. It happens sometimes that way. That is certainly going to be our argument.

There is a first try and a second try and we go on and on, and maybe some compromises somewhere or other down the I cannot tell you that at this point. It is too That process does occur sometimes in this dialog hypothetical. with the Patent Office, but I wouldn't be able to say offhand that that would occur now in this case.

THE COURT: All right. This is helpful.

Anything else before I let the defendants speak to

SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

16

86KUGENC

this issue? I will give you a chance to reply.

MR. REPPERT: With the same degree of concern, that we addressed this before. This would be a very bad situation for Genoa if you were to decide to stay the case at this time. It would have very serious effects on the company. The case is well along. It is better to go forward for those reasons, and we are confident that down the road we are going to win on the issue and we can make that showing anytime you want.

THE COURT: Thank you. Let me hear from the defendants.

MR. BELUSKO: With respect to Mitsubishi, your Honor, I think that the particular grant of re-exam you read was in connection with the re-exam that was the request that was filed by Mitsubishi.

As your Honor is aware, when these go to the Patent Office, there is actually a very special group of examiners that receive re-examination requests. I think there are 18 total in that group. When they go to that group, because they take this process very seriously, three examiners are assigned to a particular matter. You have the one that is the principal person involved. Then there are two people that he caucuses with and confirms that what he or she says is appropriate in any document that goes out. It does not go out with just one You have the one that is the principal person looking at it.

The initial request is reviewed at a fairly SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

17

86KUGENC

substantive level. There is a review of the art provided. then there is this grant or denial of that request that outlines why, by looking at the claims in issue, the PTO believes there is a substantial new issue of patentability.

In the case of the Mitsubishi re-examine request before us, there were in fact seven prior art references raised and there were seven total independent grounds that did various

combinations or standing alone of these various references.

Very importantly, we believe, in connection with this is the point that you already raised, that some of these references including Kagawa, which is a Mitsubishi patent, it is our own patent, was referenced specifically as, and I quote from this grant: "Genoa appears to disclose the very features that were deemed lacking in the prior art during the original prosecution." The very reason they were able to get the claim Page 8

2

12 13

18 19

20

21

23

25

10

11

15

16

17

18 19

20

22 23

8

10 11

12 13

14

15

before was based on something more than a three-color wheel color wheel and, of course, Kagawa showed six.

We think that this is a very strong re-exam request, the PTO at this point has agreed, and we fully anticipate that what happens after a grant like this, the first office action is going to, in great part, mirror what you have seen in this document where it has been granted, the request, and is going to reject all of these claims. And the process is going to go forward. And there are going to be opportunities, of course, for Genoa to respond to that. Because it is inter partes,

SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

18

86KUGENC

there will be opportunities for us to continue this dialog with PT0.

Your Honor, I want to make sure you are aware, in Mr. Brian Bieluch's declaration that was attached in support of our combined defendants' joint claim construction brief here, he attached as Exhibits B and D, two other grants of re-exam requests by the PTO. What you are looking at is the one that came about from Mitsubishi's request. Samsung filed their own,

and that has been granted as well.

And Texas Instruments, the true inventor of DOP technology, filed theirs which I will tell you is a tome, and I believe has something like 80 references in it. So there are many more references than the seven that we are talking about here that are now in issue.

THE COURT: I need to be able to understand things

here.

MR. BELUSKO: Sure.

THE COURT: Are you referring to requests for re-examination or are you referring to orders granting re-exami nati on?

MR. BELUSKO: Orders granting re-examination. additional are Exhibits B and Č -- I'm sorry -- C and D, your Honor.

THE COURT: What is B?
MR. BELUSKO: B is Mitsubishi, which you already have.
SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

19

86KUGENC

Now I have it. THE COURT:

MR. BELUSKO: C is Samsung. And D is Texas Instruments.

And I did misspeak. In the case of Mitsubishi, we have three independent grounds if you look at TI, Samsung and Mitsubishi -- all three of them -- they are the seven grounds that I spoke about, but many more references than the seven that were raised in the Mitsubishi.

So what we have here is a lot of activity in the PTO and what likely will happen, but we don't know yet, but what will likely happen is that the PTO will consolidate those three re-exams that are going on. They are all inter partes re-exams into a single matter. There will be separate, I believe, office actions, but then everything is going to be going forward. And this procedure is going to go forward.

Now, what can happen there?

We can't tell you what is going to happen. These are possibilities. One is that the claims are cancelled, The other is that the claims go through cleanly. obvi ousl y. The other is that the claims are amended. But whatever happens Page 9

우

17

18 19

25

2 3 4

8

9 10 11

12

13 14

15

16

17

19

20

21 22

23

24 25

8

10 11

12 13

14 15 16

17

18 19

among those three, there is going to be a substantial volume of back and forth in the Patent Office, including statements by 22 23 Genoa, that are going to now build on the prosecution history 24 that should be considered before there is any claim 25 construction here.

SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

20

86KUGENC

2

3

7 8 9

10

11

12

13 14 15

16 17 18

19 20

21

25

5

6 7

8

10

11 12 13

14

15 16

17

22 23

25

So however those claims come out, there is going to be more information than we have today with respect to prosecution history. Obviously, if the claims are rejected, not allowed, then that is going to obviate anything that needs to be done.

With respect to amendments, then we are dealing with different animals that we are dealing with today. Moreover as Moreover as your Honor is aware, there are certain intervening rights that come into play if in fact the claims are amended.

I want to make sure that the Court appreciates that, has to claim construction itself, it will be impacted by these proceedings. It might require that if we went forward today that he these proceedings be redone in view of new statements, new admissions that may come about in connection with pursuing the re-exams that Genoa is going to have to be engaged in.

Mr. Rainey, is there anything else?

MR. RAINEY: Your Honor, I just wanted to point out, I

MR. RAINEY: Your Honor, I just wanted to point out, I am also, in addition to a litigator, I am also in registered practice before the PTO. I have handled some re-examinations. I have not handled this one, but they moved by rule in the Patent and Trademark Office, which means that re-examinations move with what they call special dispatch.

THE COURT: I think I read that somewhere in there,

they referring to that requirement.

MR. RAINEY: Parties cannot obtain automatic extensions of time which are common in normal patent SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

21

86KUGENC

prosecutions. So this process is going to move and it is going to move fairly fast. And we expect that we will see an office action ask along the lines of what Mr. Belusko just mentioned, rejecting all of these claims sometime this summer --July-August time frame. It is not going to take six more months for that to happen.

We fully concur with Mitsubishi's position that go forward on claim construction to try to shoot at a moving target is simply an exercise that we shouldn't engage in at this point in time.

I would add, your Honor, that a lot is left to do in this case and we have not had -- in terms of depositions and discovery, there has been no fact discovery in this case. have had two depositions from each side, solely limited to the issue of claim instruction. There is a ton left to do in this case.

THE COURT: Let me ask you this. Is a way for this Court to go -- I don't know. I put it out on the table. It is on the record. That is why we are here, among other reasons.

Is there a way to go for me to not rule on claim construction, putting aside whether or not I hear the remainder

of the balance of the evidence on claim construction, but not rule on claim construction but allow the parties to go forward with discovery in this case?

> And so you have your proceeding before the U.S. PTO. Page 10

86KUGENC. txt SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

86KUGENC

You conduct discovery. You bring discovery in to conclusion. It may be that as a result of developments in the Patent Office that when, as and if the Patent Office is fully done with its work, there might be tagalong discovery, additional discovery, reopening of discovery that could be needed. But have the bulk of it done in this court and it is done.

And whether or not it is usable also in the PTO is not an issue of interest to me, but it is certainly not a basis to claim any prejudice that it might also be usable only in the

10 PTO. 11

3

8

12

13

15

21

22 23

24 25 Talk to me about that.

MR. RAINEY: I think certainly, your Honor, we would suggest that ruling on claim construction right now would not be a wise move. I think we are very confident that this patent

is going to change very dramatically.

As to the issue of discovery, I think from Samsung's perspective -- Samsung's view is that this patent should never have issued in the first place, certainly not in the form that it exists today. We have been in this lawsuit. We don't think we should be in this lawsuit. And it is expensive for the company to have to defend this lawsuit.

Now, I am not suggesting that Samsung is a small company, but still I don't think it is appropriate in terms of looking at what to do to say, we will just put you to the expense of having to go through this. At the end of the day, SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

5

8 10

11

12

13 14 15

20

21 22

23

24

25

1

우

23

22

86KUGENC

we may have concluded that this thing should never have

happened in the first place.

I would submit, perhaps what we do is stop this case and allow the parties to periodically brief the Court every three months, every six months as to the progress of the re-examination. And if the situation looks different than it looks today, perhaps we can revisit the issue at that time. But I think, to put Samsung and Mitsubishi to the expense of having to defend this case, produce documents, make witnesses available for depositions from Korea and Japan, have us go elsewhere to take these depositions -- it is expensive for the lawsuit that Samsung feels never should have been brought.

THE COURT: Mr. Reppert.

MR. REPPERT: Thank you, your Honor.

First of all, as a practical matter, Genoa is not going to agree to amend these claims, for the reasons referred to. They are either going to fly or die, the way they are now written. The claims are not going to be revised in the --

THE COURT: Let me jüst pause on that. Why is that so? Does it require the subsequent of the patent owner? Can they not say that a claim is allowed, but narrowed?

MR. REPPERT: They could do that, but it we

They could do that, but it would not be in Genoa's interest to do that.

THE COURT: No. I get that it would not be in Genoa's interest to do that

SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

86KUGENC

MR. REPPERT: In some circumstances, you can have Page 11

claims revised in the process of the discussion at the Patent Offi ce. That's true.

THE COURT: They could issue a revision to the claim and you could preserve your appellate rights and renounce

whatever they grant you -
MR. REPPERT: We are the ones proposing an amendment and they would say OK. That's basically what would happen. They could say no and we could say, how about this? And they say no, and we say, how about this? And they say OK. That's

pretty much how it goes. There can be examiner's amendments sometimes, but that is basically the process.

But in this situation, Genoa is not going to agree to redactions -- the claim language is going to stay the same, or there is going to be some determination somewhere down the road by the PTO and the federal circuit that it is invalid. Those are really the choices that we were talking about here.

From a practical point of view -- from the point of view of when claim construction should occur, we have to have claim construction in order to do expert depositions, expert discovery because you have to be able to ask them their opinion with respect to something that the patent is about. So that happens in the fall of each. So fact discovery, how this machine works can go forward without a claim instruction, but there is no real reason not to get it done now.

SOUTHERN DISTRICT REPORTERS, P.C. It has already

(212) 805-0300

25

26

86KUGENC

3

8

10

18

19

20

21

22 23

24

25

2 3

5 6 7

8

10

16

17 18 19

20

22 23

24

been briefed. It doesn't take very long. We think that the construction is clear.

THE COURT: Everybody thinks it is clear. MR. REPPERT: One thing I might be glad to do is amend my presentation to ask Dr. Silverstein -- it actually fits right into our presentation, and that may give you an idea of why we are not in left field in terms of our validity position. I will be glad to add that to my presentation. He is fully capable and prepared to explain why that particular reference doesn't cover this invention.

THE COURT: I think at this juncture, Mr. Reppert, I am going to give you some latitude to do what you want to do by the way of presentation or evidence to persuade me that a stay ought not issue. So let me give you that latitude.

MR. REPPERT: I will take that offer and proceed on that basis

THE COURT: Just one second.

MR. BELUSKO: Your Honor, in terms of Dr. Silverstein coming on and talking on validity, I have to object because Mr. Reppert made a big deal about when we took his deposition, it was to be limited to claim construction and we were not to go off on to his prior statement by Dr. Silverstein on validity that they submitted in connection with our original re-exam So we constrained ourselves in terms of that request. I think that it is, frankly, inappropriate to now SOUTHERN DISTRICT REPORTERS, P.C. deposition.

(212) 805-0300

86KUGENC

let him jump up here and testify on something that we were constrained from doing any cross-examination during his depo.

THE COURT: Go ahead, sir. MR. RAINEY: Moreover, a one-sided presentation on the invalidity of the patent is putting us at a real disadvantage. We obviously would have an expert that would counter strongly,

우

3 5

2

Page 12

I am certain, everything Dr. Silverstein would say here. I would add, moreover, that the re-examination decision, the Mitsubishi re-examination decision rejects the very basis I am sure Dr. Silverstein is going to rely on when he deals with the issue of what a color image is. Again, I think that it would be very unfair to the defendants in this case to allow that presentation.
THE COURT: First of al

First of all, let me ask all of you to address whether eSoft, which I quote in my very brief order of March 12, the four factors in eSoft which is a case that collects other cases, accurately summarizes the factors that a court ought to consider in granting or denying a stay and in re-examination.

So you don't have to all run around looking, the factors that eSoft lays out as a conclusion or collection or synthesis of case law are: (1) Whether a stay will simplify the issues and the questions and streamline the trial; (2) Whether discovery is complete and whether a trial date has been set; (3) Whether a stay would unduly prejudice the nonmoving SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

86KUGENC

party or present a clear, tactical advantage for the moving party; (4) Whether a stay will reduce the burden of litigation on the parties and on the court.

Are those the factors that I should focus on, Mr.

Reppert?

MR. REPPERT: Yes. I don't think that there is any question, the courts have set forth those various factors. don't happen to have a complete recollection of that case at this point. I think the issue of prejudice is being highlighted by some of the cases being the leading factor.

THE COURT: Let me hear from the defendants. Are

those the relevant factors?

MR. BELUSKO: Your Honor, I have seen it presented in three factors and four factors, but I think that basically it encompasses the same thing.

MR. RAINEY: We agree.
THE COURT: So I think, Mr. Reppert, that, one of the issues that is really not directly called for under the four-factor test is whether the party opposing re-examination, the weight of their validity arguments, as distinguished from argument in response to the Patent Office's determination of there being a substantial question -- maybe it comes in some

other way. What I am going to invite you to do, Mr. Reppert, is focus on the four factors. If you want to lay out the SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

86KUGENC

prejudice to your client, tell me more about it, make a proffer on that subject, that's fine.

MR. REPPERT: I would actually call Mr. Ben-David to He is the president of the company. the stand.

THE COURT: That's fine.

ILAN BEN-DAVID,

called as a witness by the plaintiff, having been duly sworn, testified as follows:

DI RECT EXAMINATI ÓN BY MR. REPPERT:

Mr. Ben-David, where do you reside? Page 13

2

8

10 11 12

13

14

15

16 17

18

19

20 21

22

23

25

2

5

6 7

12

13

14

15

16 17 18

19 20

21 22

23 24

25

3

5

8

10

11

28

27

```
I reside in Israel.
```

13 Q. What is your employment?

14 I am employed in Genoa Color Technologies. Α.

15

16

Q. What is your job there?
A. I am the CEO of the company.
Q. Can you tell me what your involvement was -- when did you first become involved with Genoa? 17

18

Actually, I am the inventor of the basic technology of 19

20 Genoa, so I was involved with Genoa from the start.

When was the start?

22 The inception of the idea was summer in 1999, and later the

idea was the developed and once we understood there is a market 23

for this idea, we set up the company, me and two other partners. It was set, I think, in October 13, 2000.

SOUTHERN DISTRICT REPORTERS, P.C. 24 25

(212) 805-0300

29

30

86KUGENC Ben-David - direct

Can you describe, generally speaking, what the business of the company is?

A. The company has developed a technology to significantly improve the color performance of displays. We started more in professional displays, but then we moved to consumer displays. Of course, when you work in consumer market, the market is huge

so you don't do your own production. You license your IP.

That is the only business model that you can work with those big companies. So we are an IP licensing company.

10 When you started the company, how did you capitalize it? How did you get money?
A. By VCs. 11

12

2

3

18

우

THE COURT: I'm sorry? I didn't hear that.

THE WITNESS: Venture capitalists.
Who are the owners of the company at this point? 15

Most of the company is owned by the VCs, part of it by the 16 employees and I also have a share in the company. Q. What are the assets of the company at this point? 17

19 The asset of the company is mainly its IP.

20 And the patent in issue here, where does that stand in Q.

21 22 relation to -- how many patents do you have in terms of your

23

I think overall we have eight patents and around, I would 24 say, a range of 100 applications. But this was our first, the first market we approached. And as an IP company, you need to SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

86KUGENC Ben-David - direct

license. You need to show that people are licensing your IP.
If people are not licensing your IP and they are using it without paying, you are worth nothing because you have no other product. Your only way to continue to live is license your IP.
Q. In your portfolio IP, how important is this patent?

the '152 patent that we are talking about in this case?

Extremely strong, extremely important.

Why is that?
All the other patents that we have are more future market and future revenues, and this is products, infringing products are in the market right now, so it is a real proof that our technology goes into the market, and we think we can get 10 11

12

revenues and we should get revenues from this. 13

And, also, the criticality of this patent, this is 14

proof of concept for our business model. If we cannot collect 15 royalties on the patent that we have, I think it is proof it is

Page 14

used on the market, basically, nobody on the market will

18 license from us.

19 Can you describe where Genoa sits in the color field?

20

is your contribution has a company been to that field?

A. We were the first to turn this multi-primary idea that you may think about as a simple idea from an idea into a concept 21

22

23 that turns into a real commercial product. That's where we 24

came. The simple fact that you can mix color, and mix more primers and get more color, I think that is kindergarten

SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

31 86KUGENC Ben-David - direct

physics. The fact how you make this into a real product, how you collect the element and create a real product, nobody have done this before. We were very focused on going to product and we have all of the ingredients that we need to create the

우

If there is a stay in this case, if this case just stops and we have to wait for the Patent Office to decide on

8 re-examination, what is going to be the effect on your company?

A. The effect will be simple. As I have discussed our other patents are future market, so my CV, my investor heavily relies on the results of this trial. Basically, if this is stopped, there is no proof to our business model. 10

11

12

And, financially, what is the consequence for your company? The company will be shut down. 13 14

15 Have you had a discussion with your investors as to the importance of this case? 16

17 Α. I ndeed.

24 25

5

8

10

11 12

15

16

17

18

7

Q. And what is that?

They are extremely important. They are following this very sely. I have a board subcommittee that is working with me 19 20 cl osel y. 21 and following that very, very closely.

Have you had a chance to evaluate the prior art that is 22

23 being asserted by the defendants in this case?

MR. RAINEY: Your Honor, I just heard you say that we are not going to be getting into these validity issues. This SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

32

86KUGENC Ben-David - direct

sounds like a back door attempt to try to get this individual

to opine on the prior art.

MR. REPPERT: Your Honor, I think that it is within the scope of the four factors or the way they could be reasonably interpreted. There may be no case that sufficiently said likelihood of success is a factor in terms of invalidity analysis but it seems to me that, as an equitable consideration, it is highly important factor that a court

should apply.

THE COURT: You really want me ruling on likelihood of

success on re-examination? MR. REPPERT: I am just saying that that is something that the Court should import as a test in terms of whether or 13 14

not the stay should occur. THE COURT: I am I am going to give you a little bit of latitude with this witness.

Go ahead.

BY MR. REPPERT:

19 Just generally speaking, are you familiar with the prior art being asserted against the patent? 20

21 Yes, I am familiar.

Do you know about Kagawa?

23 Α. Yes.

24 0. Do you have a view as to whether Kagawa invalidates your

25 patent for anticipation?

SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

33 86KUGENC Ben-David - direct

I looked on it very carefully, actually, claim by claim, also working with other people. And to the best of my understanding Kagawa doe's not anticipate the system that we present.

What does Kagawa teach, as you understand Kagawa?

A. Kagawa teaches multi-primary color wheel, but it does not teach the full system. Actually, you need a TV to plug in the 8 signal and you need to see an image. This does not exist in Kagawa.

10 I am showing you the '152 patent, Exhibit 3B. Do you see 11 that on the screen?

Yes. 12 Α.

13 Q.

What does that show? It shows, first of all, the optical system. 14

Where is the optical system, if you could just direct --It is on the left side. We have the light source, the 15

16 color wheel, 56, which is the mirror array or the SLM array, 17

and 58 is the projection lens and 68 is the screen. So this is 18 19 the optical

20 Q. So is it fair to say this is the optical side here?

21 Α. Right.

우

1

10

13 14 15

17

18 19

24

22 Q. What is the other side?

23

A. The other side is the electronic system. It accept standard TV or video data and do the transformation through the 24 multi-primer and then drives the SLM. 25

SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

34

86KUGENC Ben-David - direct

Q. Does Kagawa teach this whole thing?

A. Kagawa teaches only the optical.
Q. It only teaches what' inside; it doesn't teach the whole data transformation side?

Right.

MR. REPPERT: I don't happen to have Kagawa in front I would refer to the Court to the preliminary statement of our expert -- it was part of the our response to their request for a stay. And we are essentially making the argument at that point that the likelihood of success in some way should be put on the scale. And that was the reason why we put that

in. We talked in some detail as to why this is the case.

The Kagawa reference, it just doesn't teach the whole thing and the PTO doesn't get it yet. We have not been able to explain this to them. They don't really don't understand Kagawa -- Kagawa has a color wheel. That's all they are saying, that all of these references have a color wheel. is only the display part of that. There is nothing new about the display.

The marrying of the color wheel plus the data conversion is what the invention is all about. And when we get 20 21 22 to the claim instruction, you will see how that is exactly what

23 they are claiming

THE COURT: And you are referring to the preliminary expert witness evaluation of patent validity issues by SOUTHERN DISTRICT REPORTERS, P. C.

Page 16

우

우

86KUGENC. txt (212) 805-0300

35 86KUGENC Ben-David - direct Dr. Silverstein which you transmitted to the Court on May 3?

MR. REPPERT: That's correct. So it does spell it out in some detail. I don't want to get into any more detail. 3 BY MR. REPPERT: Let's talk about Poradish. Was that a new reference, or was that cited to the patent. I believe it was cited. Do you happen to remember Poradish offhand, if you can remember? 10 No, I don't remember. Q. Is there anything else that you think would be pertinent for the Court to know in terms of the issue of prejudice as to why the stay should not be granted? 13 14 I think what I discussed, it is pretty clear, I hope. MR. REPPERT: I have no questions for this witness. THE COURT: Thank you, sir. 16 Cross-exami nati on. 17 MR. BELUSKO: Your Honor, can you give us 10 minutes just to put our thoughts together and we will do it together. THE COURT: I will give you three minutes.

MR. BELUSKO: OK. Good enough. 18 19 20 21 (Recess) 22 THE COURT: 23 All right. You may cross-examine. MR. BELUSKO: Thank you, your Honor. 24 25 CROSS EXAMINATION SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300 36 86KUGENC Ben-Davi d BY MR. BELUSKO: 123456789 Mr. Ben-David, in connection with your company, is it true that you had developed a product that was a chip, a cachette chi p? <u>A.</u> Yes. Q. And that chip, does that have anything to do with DOP? It could be used with the DOP.
And that product never went anywhere, right, it failed?
We signed an agreement with Phillips and this chip was designed to go into, to connect to their system and Phillips 10 shut up the project. Shut it down? <u>A.</u> That was an effort to do something commercial that just failed by you? Yeah. Phillips shut down the project, not connected to our technol ogy. You said that Genoa was the first company to develop a commercial project using the technology, and I think that you referred to what was up here. What project was that? A commercial concept, not a commercial product. So there was never any product actually made by Genoa? There were samples of product, but never a commercial product offered in the market.

MR. BELUSKO: Your Ho LUSKO: Your Honor, may I have this switched so SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300 37 86KUGENC Ben-Davi d that I can use the Elmo? THE COURT: 2 Sure. I wouldn't know how to do it. Page 17

```
86KUGENC. txt
                    You may all be owing royalties to the Phillips v.
        Iwasaki people on use of their technology here.
 5
                     I see you brought some of your own.
        BY MR. BELUSKO:
        Q. Let me ask you, Mr. Ben-David, is it correct that Genoa has never received any revenue from any company in connection with
 8
        the '152 patent?
A. That's not true.
10
             Has it ever been licensed to anybody?
11
             As I said, we had an agreement with Phillips.
12
13
             And when did that agreement end?
        A. I don't exactly remember when they shut down their division. I think maybe 2004. I don't exactly remember.
14
15
             When did the '1522 patent issue?
17
18
             So it was before the '152 patent issued that Phillips
        stopped work in this area, is that correct?
19
20
21
22
23
24
             You never received any revenues in connection with the '152
        patent from any source?
             Yes.
             Now, you put up a drawing from the patent before and you
        understand that is a drawing in the specification, right? SOUTHERN DISTRICT REPORTERS, P.C.
25
                                           (212) 805-0300
                                                                                                38
        86KUGENC
                                           Ben-Davi d
             That was a preferred embodiment, the best way that Genoa
        0.
        knew how to implement the investigation, is that right?

A. Yes. You have to understand that there are many
 3
        combinations, so this is a typical one. You have an optical system and a electronic system so that you can play with the
                          You have many degrees of freedom to do basically
        complement.
 8
        the same thing.
             In connection with that, you mentioned that it showed
10
        conversion, is that correct?
11
        Q. In connection with the majority of the claims in the '152 patent -- I will put up claim 1 -- there is no requirement of
12
13
        conversion, is there?
14
             The Claim 1, basically describe a device that projects more
15
16
        than four primary image and have a three-color image.
17
             But Claim 1 doesn't require converting at all, does it?
             It is implied inside but --
18
19
                     THE COURT: It is implied -- say the word you said
20
        after the word --
       THE WITNESS: What I am saying, Claim 1 claims a device that have a three-primary input and project an image with more than five primaries so the conversion happens inside the device. The claim itself, if you take this claim and check the device, you have to check only there is three primaries in SOUTHERN DISTRICT REPORTERS, P.C.
21
22
23
24
25
                                           (212) 805-0300
                                                                                                39
        86KUGENC
                                           Ben-Davi d
        and four primaries or more are projected.But the claim language doesn't say anything about three
 3
        primaries in it, does it?
 4
5
             No, it says
                    THE COURT:
                                     No, it does say that?
                    THE WITNESS:
 6
                                       Just a second.
```

In accordance with the data signal to produce said

Page 18

2

```
86KUGENC. txt
        color image, the data signal, if you look into the
 9
        specification, you will see it is a three-color data.
                    THE COURT: A three-color --
THE WITNESS: -- data signal
10
                                      -- data signal.
11
                                                             That is a standard.
       THE COURT: Stop, stop.

When I ask you to repeat something, it is because I didn't hear the word. We have a court reporter who has to take
12
13
14
        down verbatim what you say. And I may need an explanation -- I
15
        probably will need some explanations but I will let you know
16
17
        when I need an explanation, OK?
                    THE WITNESS: All right.
THE COURT: You are doing fine. Just relax.
18
19
        Go ahead.
BY MR. BELUSKO:
20
22
             But there is nothing stated in that claim that says a
23
        three-color input, is there?
        A. It is data signal has to be a three-color input.
        the video signal
                            SOUTHERN DISTRICT REPORTERS, P.C.
                                         (212) 805-0300
                                                                                            40
        86KUGENC
                                         Ben-Davi d
            And there is nothing in that claim that requires
 2
        conversion, is there?
           The claim doesn't specify conversion. It is in the device
        itself internally. There is a conversion.
                    Let's say you bring me a device.
                                                                 I go to this claim.
                         So I check one by one the whole complement.
       in terms of your question, basically I check, OK, I have a three-color input, RGBY, basically, and more than -- four and more color output image. That's what I have to check. And if the device have it, the claim is covered. The device may have a conversion, but I don't need to verify there is a conversion
 8
10
11
       inside the device according to this claim.
12
             As a matter of fact, in plaintiff's reply brief in
13
        connection with the claim construction here, Genoa's position
14
15
        very specifically is that Claim 1 does not claim conversion,
       ri ght?
16
17
                    As I said, I am not checking -- at least from my
       point of view as an engineer, when I have a claim, I have a device. I have my list. I go V, V, V, 1. So if I read this claim, I don't have to look for the conversion system that may
18
19
20
       be in the device. I just check the output and the input and, of course, the other complements.
21
22
23
             In connection with Kagawa, it had an input and output; it
       had more than three primaries, right?
24
            What is the input to Kagawa?

SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300
                                                                                            41
        86KUGENC
                                         Ben-Davi d
             So in connection with Kagawa, it showed a six-color wheel,
        correct?
             Yeah.
             And the six-color wheel was the very issue that was raised
 5
        in connection with the '152 patent by the Patent Office in
       permitting you to get that claim, right, that nobody else showed more than three colors on a color wheel?

A. I am not so familiar with all the file history, so I don't
 8
                But I believe that what we have shown is the full
        system, both the electronics and the optics. So trying to
10
        split things --
11
12
             But Claim 1 doesn't require the full system, you just told
```

Page 19

86KUGENC. txt It doesn't require any conversion. It is only Claim 14 8 that first raises the converting feature, right? A. I am not the patent person, but from what \tilde{I} understand Claim 1, if I take a device, I know how to check the claim 15 16 17 conforms to Claim 1. That is interesting. You say you were not a patent person. 18 What is your understanding of 1 and 2 anticipation? 19 Not much. 20 21 And what is your understanding of 103 nonobvious? All of those -- I am not familiar with the patent law. 22 23 am not saying I didn't hear, but I am not familiar about those 24 i ssues. So you are not really familiar whether Kagawa anticipates SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300 42 86KUGENC Ben-Davi d or makes obvious your claims, are you? I only saw the drawing, and I refer to the drawing and what 3 Kagawa describes to our system. So you claim, you compared then the drawing of your preferred embodiment -Also the idea of the text. Drawing to drawing and the specification describing it? Q. 8 Yeah. Α. Thank you. 10 Now, there was a reference made here that Genoa is unwilling to amend its claims in any way in connection with the 11 Why is that? 12 A. This was a position -- I don't know. Q. So that really isn't Genoa's position that you are unwilling to amend the claim in the current re-exam? A. I don't believe that they will need to be amended. 13 15 That is 17 my understanding. But if the Patent Office indicates they need to be amended 18 Genoa is willing to do that? 19 20 I will set Genoa position based on the advice of my lawyers, OK. I am an engineer and not --21 22 23 MR. BELUSKO: I have no further questions for the wi tness. 24 THE COURT: All right. 25 CROSS EXAMINATION SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300 43 86KUGENC Ben-David - cross BY MR. RAINEY: Q. Good morning, Mr. Ben-David. Good morning. I have a few questions for you on behalf of the Samsung defendants who I represent. 5 You mentioned that you studied the Kagawa reference. When did you learn about the Kagawa reference?

8 Whether when it was new -- it didn't appear in our prior art and before I received it from you, I knew only what or saw only what was in our prior art as specified in the '152.

Q. You mentioned that the '152 patent is, in your view, a proof of concept for c 10

13

A. Yes. In many respects, yes.
Q. You mentioned that your investors are monitoring this lawsuit to see whether there is validity to your proof of 14 15

concept, is that fair? 16

17 Yes.

2

Are your investors also interested in what is going on at

19 the Patent and Trademark Office?

20 They are following all of the situation and I am updating

21

- them on what is going on.

 Q. So whether this lawsuit is stayed or not is not going to 22 have any impact on what is going on in the PTO; that process will continue regardless of what happens here? 23
- 24

25 Yes.

우

SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

44

45

86KUGENC Ben-David - cross

So your investors must be just as concerned as what is going on at the PTO as they are with what is going on here, is that fair? 3

They are concerned. They have seen the work that we have done and their analysis. And I believe they agree with our

anal ysi s.

- 7 And the very agency that issued your patent which you call your proof of concept has now told the world that there is a 8 substantial new question of patentability as to that proof of 10 concept, isn't that true?
- A. I believe that as explained, I know the prosecution process is extremely long and we will see. When I received those 11 12
- orders, I didn't -- I know it is a long process, and we haven't 13 described and gave -- we have not received an office action and 14
- we didn't explain to examiner our position, so I don't think it 15 says much right now.
- 17 Q. Who is paying the expenses for Genoa in this lawsuit?
- 18 Α. Of course, our investors.
- 19 Are they paying attorney's fees as well?
- 20
- 21 If this case were stayed, the expense or the attorney's
- fees would decrease dramatically for Genoa, would they not? 22
- 23 I don't think so. I don't think so.
- Why is that?
- I think overall we will continue with the process of the SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

86KUGENC Ben-David - cross office action. Let me say like that. Actually, if this case 1 was stayed, the process will be very long. Our investors are not looking for only to save those expenses, but they are looking for proof of concept of the business model and that will make the proof of concept much further along the way.

But regardless of what happens in this lawsuit, the PTO is going to continue this process of investigating the validity of your claims of patent?

We have reviewed and also I have updated my investor

10 and they understand the situation.

- And your investor understands that if Mr. Reppert is 11 12
- correct and Kagawa, for example, doesn't render the claims unpatentable, that that issue will be out of this lawsuit, the 13 issues will be greatly simplified by that process? Do your 14

investors understand that? 15

A. I don't know what they understand. I know I explain to them what my lawyers tell me, simple.

Q. How many additional investors have you approached about 16 17

18

19 fundi ng? MR. REPPERT: Additional or initial? 20

Additional investors beyond the ones that you currently 21 22 have?

Page 21

2

```
86KUGENC. txt
            I tried to approach several investors.
24
            And who are they?
       Q.
            I don't have the names here. I can give you. SOUTHERN DISTRICT REPORTERS, P.C.
25
                                       (212) 805-0300
                                                                                      46
       86KUGENC
                                       Ben-David - cross
            How many?
       Q.
            It is below 10.
       Α.
            Where are these investors located?
            Some of them are located in Israel -- most of them in
       Israel.
       Q. You are aware, are you not, Mr. Ben-David that there is quite a burgeoning industry in the United States of investors putting capital into plaintiff patent litigation, which appears
       to be now the business of Genoa?
            I don't know if there is such an industry.
11
            You have not looked into that?
            At the time we were looking into such thing, and we haven't
12
13
       found and our investors are financing this litigation effort.
       So it is part of the company operation, I would call it. 
Q. Are you paid a salary by Genoa?
14
15
16
       Α.
17
            How much is that salary on an annual basis?
       Q.
            Annual, it is $9.5K per month, so you can multiply.
18
            $95,000 a month?
19
20
                    You can multiply it.
       Α.
            How many other employees does Genoa have on its payroll?
            The number, it is about six or seven.
            And what is the annual payroll of Genoa, ballpark?
       <u>Q.</u>
       A. My salary is pretty representative, which means that although I am CEO, my salary is not significantly higher than SOUTHERN DISTRICT REPORTERS, P.C.
                                       (212) 805-0300
                                                                                      47
       86KUGENC
                                       Ben-David - cross
       the others.
 1234567
            So you have six people making $95,000 a month at Genoa?
Yes. Something like that. It is lower number because some
       of them are half paid.

THE COURT: W
THE WITNESS:
                                 What do you mean by half paid?
They work 50 percent of the time.
                                   I have no further questions.
                  MR. RAINEY:
 8
                  THE COURT:
                                 Mr. Reppert.
       RECROSS EXAMINATION
       BY MR. REPPERT:
10
11
            When you say $95,000 a month, is that what you meant.
12
       $95,000 a month?
                       $9,500 a month. I wish -- the decimal point --
            I wish.
            If the case is stayed, what is the financial implication
15
       for your company?
            Basically, it means that revenue will go very far and also
16
17
       the chances for revenue because the rest of the industry is
18
       looking on this trial. And I guess the company will be even
19
       more significantly reduced and maybe totally shut down.
20
       activity will stay, but maybe shut down in practical matters it
21
22
       will be closed.
                  MR. REPPERT: No further questions.
THE COURT: Thank you, sir.
23
24
                  You may step down.
                   (Wi tness excused)
25
                          SOUTHERN DÍSTRICT REPORTERS, P.C.
                                       (212) 805-0300
                                       Page 22
```

우

5 6 7

8

9

10

11

13 14 15

17

18

19

20 21 22

23 24

25

3

5

8

10

11 12

13 14

15

16

17 18

19 20

21

22

23

24

25

1 2

3

86KUGENC 2 3

THE COURT: Is there anything further that you want to present on the issue?

 $\,$ MR. REPPERT: No. Other than just to, I guess refer the Court to the papers we filed before at the time of your May consideration which are essentially the same arguments that we made before

THE COURT: All right.

Is there anything the defendants wish to present on

the stay issue? MR. BELUSKO: Your Honor, I think in addition to what we presented before, we are at the point now where we have not just filed a request, but we now have three separate requests that have been granted by the PTO involving at least seven independent grounds for invalidity of the claims here.

This isn't speculative in the sense that certain of the PTO believes that there is a substantial issue of patentability and it certainly isn't speculative that we are going to have a lot of activity in the PTO which is going to add to the file history that exists in this case and inevitably

is going to affect the claim construction in this case.

So we think, in terms of the claim construction, as Mr. Rainey said, we are shooting at a shifting target now and there is certainly no reason to go forward with claim construction.

> As far as discovery, I have to agree with Mr. SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

49

50

48

86KUGENC

Reppert -- amazing as that may be -- it is a total waste without claim construction to be able to go forward with expert We were dealing with permutations of what ifs and di scovery. what claims, etc.

But I also have to say that is true of fact discovery too, your Honor. Until we really have a good claim construction and one that was set up in this case to at least give us some guidance, doing a lot of discovery of claims that may or may not ever come out is just very wasteful of resources of the parties, counsel, and it creates a big hassle for my clients and I believe for my co-defendants' clients as well

So we think that a stay is appropriate. It should be done now as to everything. And under these factors, it is timely now to do it. And from what we have heard, this is not a company that is deriving any revenues currently from this at And that prejudice, whatever it is because they haven't somehow met their business objective, I don't know that can be blamed on us as companies marking commercial products, but that is far outweighed by what is occurring here and the other factors.

> THE COURT: Anythi ng?

MR. RAINEY: Nothing to add to that, your Honor. agree completely

THE COÚRT: Mr. Reppert, I am going to give you the Anything further? last word. SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

86KUGENC

MR. REPPERT: I just would repeat that the status of the PTO proceedings is extremely preliminary. We are confident that we made a small showing here relating to the prior art. Page 23

We are confident that we are going to beat them, will show that the patent is valid.

When they describe the prior art in their initial statements that you referred to, they didn't -- it clear that they didn't understand the nature of the invention. And we are confident that we are going to be able to prevail on that score.

There is very substantial prejudice with the company being shut down, as Mr. David says, if the case is stayed. all the considerations in the case that you cited, plus the further potential consideration of the merits of the invalidity or validity case, we believe that in the interests of equity, a stay should be denied.

THE COURT: Thank you, Mr. Reppert. This is a patent infringement action that was commenced by plaintiff, Genoa Color Technologies, on July 5, Pretrial discovery has proceeded in the action. And I indicated to the parties that I would have a claim construction hearing in this case today. The parties have briefed the issue and, in connection with the hearing, I familiarized myself with

the defendants' tutorial and the plaintiff's submission.

I held a pretrial conference in this action on March
SOUTHERN DISTRICT REPORTERS, P.C.

51

52

(212) 805-0300

86KUGENC

8

10

11

13

14

15 16

17 18

19 20

21

22 23

24 25

23

12, 2008 and considered the defendants' then application for staying the action pending an inter partes re-examination proceeding before the United States Patent and Trademark Office.

At the time I denied the application for a stay. recognized that the re-examination proceeding could simplify the issues, but at the time I viewed the prejudice to the plaintiff to be substantial, in part because it appeared to me that the proceedings before the U.S. PTO could be lengthy and could be an endless exercise, whereas it would be feasible for me to complete discovery and maybe bring this action on for trial.

What has changed in the interim is several fold. Number 1, I have a better understanding now of the claims in issue in light of the preparation that became necessary for me to engage in, in getting ready for the claim construction proceeding. Those are the practical realities of life here. I understand the complexity of the subject matter and the prior art at issue much better than I did before and have a greater awareness of the nature of the claims from having to review them.

Also, since the time that the parties got together in March, there was an order granting a re-examination request issued by the Patent Office. This is on May 2, 2008. And raises what the patent examiner and his two conferrees describe SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

86KUGENC

as substantial new questions of patentability.

I have spent time with this document in going over it and note, for example, on page 7, that there are seven areas where the PTO now sees significant new questions. They rejected one of the new questions. This has caused me to now go back and look at the two prior grants for re-examination in this case and look at it anew and through a new lens.

This morning I entertained an extensive argument from Page 24

20 21 23

24

25

18 19

2

6

the parties and allowed, in fact, the parties to put on evidence with regard to what I will call the eSoft factors which is a reference to eSoft, Inc. v. Blue Coat Systems, 505 F. Supp. 2d 784, District of Colorado 2007.

The reason I cite to eSoft is because the district court there did a very fine job of collecting, synthesizing and summarizing precedent on the issue of grant or denial of stays pending re-examination. And, indeed, in argument before me this morning, the parties indicated that the four factors outlined in eSoft are relevant to my determination.

The first factor is whether a stay will simplify the issues in question and streamline the trial. It is now clear to me that is the case. The claims in issue may look different after re-examination. Indeed, there may be issues with regard to prior art and invalidity which could in fact obviate the need for a trial. I don't know whether that will happen, but there is a finding of a substantial new question SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

86KUGENC

10

11

12

18 19

20

21 23

8

10 11 12

13

14 15

16

17

18

19 20

21 22

23

24

25

8

10

11

12

13

and so I can comfortably say that it will simplify the issues

and it may simplify the issues and streamline the trial.
Whether discovery is complete and whether a trial date has been set, that's the second factor. The simple answer is, there is no trial date set in this action. As to discovery being complete, there is a discovery schedule in place which, depending on the speed with which the Court could rule on claim construction, could have fact discovery in this case ending

this fall and expert discovery ending December 31, 2008.

My experience in the patent arena suggests to me that with regard to a patent action of this complexity filed now less than a year ago, that this schedule may be somewhat optimistic and, as the parties seem to acknowledge, is dependent on the Court being able to rule on the claim construction issues with considerable speed.

I now know, having looked at the submissions of the parties, that the claim construction issues -- not all of them -- some of them are simple and straightforward but some of them are anything but simple and straightforward.
So there haven't been any merits depositions taken.

The discovery that has taken place has been in the arena of getting ready for claim construction.

Third, I have taken a look at whether the stay would unduly prejudice the non-moving party, Genoa Color Technologies, the plaintiff, or present a clear tactical SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

86KUGENC

advantage for the moving party.
With regard to clear tactical advantage, there is clearly a benefit to the defendants from having this action There is no question about that, but there is also a prejudice to the moving parties in not staying the action because the discovery that would go on could ultimately prove to be needless and a waste of time and money.

The plaintiff is a patent holder. I take the claims of prejudice to the plaintiff seriously. The plaintiff has

investors, venture capital firms that have put capital into plaintiff's business. I don't lightly consider granting a stay But this is a situation where plaintiff is an in this case. intellectual property company. It is not a manufacturing Page 25

53

54

operation. It has six or so employees, some of whom are And this action is going to take, whether it part-time. proceeds here in the PTO or this court waits for the PTO to act and then acts, it is going to take awhile for this action to see its way through to completion. I would say that would likely be the case whether or not a stay is granted.

So there is prejudice to any non-moving party in staying a patent infringement action. There is no unusual prejudice and undue prejudice in this case. Genoa Color Technologies does not happen to practice the invention. does not manufacture. It was in the licensing business. so it is not as if it is in the marketplace selling the product SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

55

56

up against accused products that are being sold in competition and perhaps driving down the price of a product.

So prejudice is there, but in the overall context, I now conclude, having heard the CEO of plaintiff, that the prejudice is not undue prejudice.

The fourth factor is whether the stay will reduce the

burden of the litigation on the parties and on the Court. Here, this is a strong factor tipping in favor of a stay because we will know what claims survive re-examination. We will know the view of the Patent Office with regard to the prior art references, several of which were not before the patent examiner at the time the claims in the patent were allowed, the '152 patent.

So, on balance, I have concluded that a stay of this action is appropriate.

I am going to require the parties to report to me by December 31, 2008 as to the status of proceedings before the United States Patent and Trademark Office.

I will set a date for those submissions of December 19, 2008.

Just as I reserved the right, the ability to reconsider the issue of the stay -- and I have reconsidered it at this juncture -- I continue to reserve the right to do so and, depending on changing circumstances, would entertain an application to vacate or modify the stay, based on events that SOUTHERN DISTRICT REPORTERS, P.C.

(212) 805-0300

86KUGENC

86KUGENC

may transpire in the future.

I should also note that I was impressed with the speed with which the PTO acted. This particular re-examination request was, according to my recollection, filed in or about February of 2008, and the extensive order, 15 pages in length discussing the prior art, was issued by early May.

So that is where we are. The stay is granted.

What else, Mr. Reppert? MR. REPPERT: I guess it doesn't make much sense to go forward with claim construction at this point, so we will report back and see you in December.

THE COURT: Anything from the defendants?

No, your Honor.
No, your Honor.
Thank you all. MR. BELUSKO: MR. RAI NEY: THE COURT:

0 o

16 17 18

15

21

22

23

24

25

234567

8

10

11

12

13

14

15

17

18 19

20

21

22

23 24

25

5

8

9 10

11

12

13 14 15

2

2

Page 26

19	86KUGENC. txt	
20 21 22 23 24 25		
	SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300	F.7
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25	INDEX OF EXAMINATION Examination of: Page ILAN BEN-DAVID	57
	Di rect By Mr. Reppert	
23	SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300	

우